

JEWS FOR JESUS

FINANCIAL STATEMENTS

Year Ended December 31, 2015

JEWS FOR JESUS

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Independent Auditors' Report

To the Board of Directors of
Jews for Jesus

We have audited the accompanying financial statements of Jews for Jesus, which comprise the statement of financial position as of December 31, 2015, and the related statement of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jews for Jesus as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Information for the year ended December 31, 2014, is presented for comparative purposes only and was extracted from the financial statements for that year, on which an unqualified opinion dated May 27, 2015 was expressed.

Lukoff and Company

San Rafael, California
May 26, 2016

JEWS FOR JESUS

Statement of Financial Position December 31, 2015 (With Comparative Amounts for 2014)

Assets

	2015	2014
Assets:		
Cash	\$ 2,852,070	\$ 3,750,625
Gift annuity cash	181,318	1,249,079
Marketable securities	12,118,806	7,575,962
Inventories	240,789	399,830
Prepaid expenses	32,954	12,000
Deposits - operating	4,100	4,100
Notes receivable	17,935	60,943
Bequests receivable	10,000	37,691
Other investments	263,500	263,500
Gift annuity investment	1,357,752	105,398
Property and equipment, net	6,833,502	7,679,223
	Total Assets	\$ 21,138,351
	\$ 23,912,726	\$ 21,138,351

Liabilities and Net Assets

Liabilities:		
Accounts payable and accrued expenses	\$ 878,510	\$ 614,696
Margin loan	-	1,029,313
Capital lease obligations	153,503	51,564
Deferred compensation obligations:		
Key employees	237,298	191,805
New York staff	110,107	79,652
Retirement plan - foreign affiliates	409,534	395,835
Gift annuity obligations	1,412,133	1,437,693
	Total Liabilities	3,800,558
Net Assets:		
Unrestricted:		
Undesignated and designated	13,239,670	9,109,710
Property and equipment	6,833,502	7,679,223
	20,073,172	16,788,933
Temporarily restricted	638,469	548,860
	Total Net Assets	17,337,793
	\$ 23,912,726	\$ 21,138,351

The accompanying notes are an integral part of these financial statements.

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Statement of Activities Year Ended December 31, 2015 (With Summarized Financial Information for 2014)

	Unrestricted	Temporarily Restricted	2015 Total	2014 Total
Support and Revenue:				
Support:				
Individual support	\$ 19,126,129	\$ 4,662	\$ 19,130,791	\$ 17,695,050
Congregational support	1,121,750	-	1,121,750	1,128,692
Congregational offerings	878,296	-	878,296	901,980
Foundation grants	150,500	-	150,500	151,000
Total Support	21,276,675	4,662	21,281,337	19,876,722
Revenue, gains, and other support:				
Merchandise sales	392,145	-	392,145	437,746
Event registration	130,434	-	130,434	146,982
Other	596,918	-	596,918	776,807
Changes in gift annuity obligations	-	(33,913)	(33,913)	(43,396)
Gain on sale of property and equipment	4,764,516	-	4,764,516	1,726
Total Revenue, Gains and Other Support	5,884,013	(33,913)	5,850,100	1,319,865
Net Assets Released From Restrictions	81,074	(81,074)	-	-
Total Support and Revenue	27,241,762	(110,325)	27,131,437	21,196,587
Expenses:				
Program activities:				
Evangelism and other direct activities	18,393,826	-	18,393,826	17,306,034
Supporting activities:				
General administration	2,918,534	-	2,918,534	2,593,777
Fund raising	2,090,509	-	2,090,509	1,641,060
Total Expenses	23,402,869	-	23,402,869	21,540,871
Change in Net Assets Before Gain (Loss) From Investments	3,838,893	(110,325)	3,728,568	(344,284)
Net gain (loss) from investments	(309,654)	(45,066)	(354,720)	(2,550,617)
Change in Net Assets	3,529,239	(155,391)	3,373,848	(2,894,901)
Beginning Net Assets	16,788,933	548,860	17,337,793	20,232,694
Reclassification of Net Assets (Note 9)	(245,000)	245,000	-	-
Ending Net Assets	\$ 20,073,172	\$ 638,469	\$ 20,711,641	\$ 17,337,793

The accompanying notes are an integral part of these financial statements.

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Statement of Cash Flows Year Ended December 31, 2015 (With Comparative Amounts for 2014)

	2015	2014
Cash Flows From Operating Activities:		
Cash received from donors	\$ 20,748,553	\$ 19,739,606
Cash from sales and registrations	521,346	585,912
Cash paid to suppliers and employees	(22,313,076)	(21,152,282)
Interest and dividends received	151,826	17,399
Interest paid	(5,676)	(12,280)
Cash received from affiliates	424,598	465,071
Other cash received	172,320	311,735
	(300,109)	(44,839)
Net Cash Used by Operating Activities		
Cash Flows From Investing Activities:		
Purchases of investments	(15,091,672)	(45,961,249)
Proceeds from sales of investments	9,331,378	47,836,151
Acquisition of property and equipment	(66,903)	(49,327)
Proceeds from sales of property and equipment	5,251,260	1,726
Collections on notes receivable	2,132	4,212
	(573,805)	1,831,513
Net Cash Provided (Used) by Investing Activities		
Cash Flows From Financing Activities:		
Payments on margin loan	(1,029,313)	(291,121)
Proceeds from contributors restricted for gift annuity agreements	145,000	208,000
Payments on capital lease obligations	(62,332)	(57,118)
Payments to annuitants	(160,341)	(159,636)
Restricted trust earnings (losses), net	14,584	(6,113)
	(1,092,402)	(305,988)
Net Cash Used by Financing Activities		
Net Increase (Decrease) in Cash	(1,966,316)	1,480,686
Cash at Beginning of Year	4,999,704	3,519,018
Cash at End of Year	\$ 3,033,388	\$ 4,999,704

The accompanying notes are an integral part of these financial statements.

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Statement of Cash Flows (Continued) Year Ended December 31, 2015 (With Comparative Amounts for 2014)

	2015	2014
Reconciliation of Change in Net Assets to Cash Provided (Used) by Operating Activities:		
Change in net assets	\$ 3,373,848	\$ (2,894,901)
Adjustments to reconcile change in net assets to cash provided by operations:		
Net realized and unrealized investment losses	481,364	2,463,811
Restricted trust (gains) losses, net	(14,584)	6,115
In-kind gifts	(516,267)	(52,216)
In-kind gifts capitalized	-	(4,000)
Contributions temporarily restricted for gift annuity agreements	(44,133)	(72,863)
Actuarial adjustment to annuity obligation	(126,428)	(116,240)
Earnings distributed to annuitants	160,341	159,636
Depreciation	602,972	694,681
Selling expenses on sale of assets	(12,821)	
Gain on sale of property	(4,764,516)	(1,726)
Write off of uncollectible note receivable	40,876	-
Decrease (increase) in inventory	159,041	(73,909)
Decrease (increase) in prepaid expenses	(20,955)	17,591
Decrease (increase) in bequests receivable	(72,414)	(7,691)
Increase (decrease) in accounts payable and accrued expenses	263,815	(72,536)
Increase (decrease) in custodial trusts and retirement plans	89,647	(90,591)
	\$ (400,214)	\$ (44,839)
Net Cash Provided (Used) by Operating Activities	\$ (400,214)	\$ (44,839)

The accompanying notes are an integral part of these financial statements.

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Notes to Financial Statements

Note 1 - Operations:

Jews for Jesus (the "Ministry," a California nonprofit corporation) was incorporated under the laws of the State of California on September 17, 1973, as a nonprofit corporation and subsequently received its federal exempt corporation status letter. The Ministry is primarily supported by individual contributions. The Ministry designates this support to mission projects, missionary activities, and general evangelism.

The Ministry preaches the gospel of the Lord Jesus Christ and promotes religious ideals consistent with the Old Testament and the New Testament. The Ministry's mission statement is as follows:

"We exist to make the messiahship of Jesus an unavoidable issue to our Jewish people worldwide."

Additional Jews for Jesus nonprofit corporations or operations have been established in Australia, Canada, United Kingdom, France, Germany, Hungary, Israel, Russia, Ukraine, South Africa, and Switzerland.

Note 2 - Summary of Significant Accounting Policies:

Basis of Accounting:

The financial statements of Jews for Jesus have been prepared using the accrual method of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial Statement Presentation:

The Ministry reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Unrestricted net assets include undesignated net assets, designated net assets, and property and equipment net assets. Designated net assets represent amounts designated by the Ministry for specific purposes. These specific purposes vary but are generally for missionary activity. Property and equipment net assets represent the carrying value of property and equipment.

The financial statements of the Ministry include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Ministry's financial statements for the year ended December 31, 2014, from which the summarized information was derived. Certain amounts in the 2014 financial statements have been reclassified to conform to the 2015 presentation.

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Notes to Financial Statements

Note 2 - Summary of Significant Accounting Policies: (Continued)

Use of Estimates:

The preparation of the Ministry's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash:

For purposes of the statement of cash flows, cash includes cash in banks and money market mutual fund accounts.

Concentrations of Risk:

In addition to concentrations of risk from marketable securities and notes receivable (which are described by Notes 3 and 4, respectively), the Ministry maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits as guaranteed by the Federal Deposit Insurance Corporation (FDIC).

Financial Instruments:

The following methods and significant assumptions were used to estimate the fair values of financial assets and financial liabilities:

- a. Assets for which carrying amounts approximate fair values include cash, bequests receivable, and certain other assets that mature within 90 days.
- b. For investment securities for which it was practicable to determine fair value, fair value is based either on exchange-traded prices or broker-dealer quotations for the same or similar securities.
- c. For accounts payable and accrued expenses, fair value approximates carrying value due to the relatively short period of time between their origination and expected realization.

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Notes to Financial Statements

Note 2 - Summary of Significant Accounting Policies: (Continued)

Fair Value Measurements:

The Ministry has not elected to apply the fair value option of reporting and disclosing the fair value of financial instruments as allowed by the *Financial Instruments* topic of the FASB Accounting Standards Codification (FASB ASC) No. 825-10. However, to the extent that certain assets are reported at fair value, generally accepted accounting principles provide a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities [Level 1 measurements] and the lowest priority to unobservable inputs [Level 3 measurements]. The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Assets and liabilities that are required to be recorded at fair value in the statement of financial position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are assets and liabilities where values are based on unadjusted quoted prices for identical assets in an active market the Ministry has the ability to access. As of December 31, 2015, these assets include mutual funds, exchange-traded equity securities, equity securities, bonds, and U.S. Treasury bills.

Level 2. These are assets and liabilities where values are based on the following inputs:

- Quoted prices for similar assets or liabilities in active markets.
- Quoted prices for identical or similar assets or liabilities in inactive markets.
- Inputs other than quoted prices that are observable for the asset or liability.
- Inputs which are derived principally from or corroborated by observable market data by correlation or other means.

As of December 31, 2015, these assets include state municipal bonds.

Level 3. Inputs to the valuation methodology are unobservable and significant to the fair value measurement. As of December 31, 2015, the works of art are considered Level 3 assets.

Inventories:

Inventories are valued at the lower of cost determined by the first-in, first-out method, or market.

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Notes to Financial Statements

Note 2 - Summary of Significant Accounting Policies: (Continued)

Property and Equipment:

Assets are valued at cost, or fair market value if donated. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation of buildings and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

Contributions:

Revenue and support received are recorded as unrestricted, temporarily restricted, or permanently restricted support and revenue depending on the existence and/or nature of any donor restrictions. As of December 31, 2015, the Ministry has not received any permanently restricted support.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Year-end donor contributions are recorded in the month received.

Functional Allocation of Expenses:

The costs of providing the various programs and supporting activities have been summarized on a functional basis in the statement of activities. Costs have been allocated among the program and supporting services benefited according to the following criteria:

Evangelism and Other Direct Ministry - Expenses incurred for the performance of evangelistic and other direct ministry outreaches, including costs directly related to branch offices, production of evangelistic literatures, materials, and training of both staff and non-staff personnel for the gospel ministry.

General Administration - Expenses which are not identifiable with program or fund raising activities.

Fund Raising - Expenses incurred to encourage others to contribute to the financial support of Jews for Jesus.

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Notes to Financial Statements

Note 2 - Summary of Significant Accounting Policies: (Continued)

Advertising:

The Ministry expenses advertising costs as incurred. For the years ended December 31, 2015 and 2014, advertising expense was \$58,941 and \$117,626, respectively.

Shipping and Handling:

Shipping costs are allocated among the various functional expense categories according to the same criteria described above.

Sales Tax:

The Ministry presents sales taxes collected and remitted on a net basis (excluded from revenue). Sales tax collected from customers is classified as an accrued liability until it is remitted to taxing authorities.

Other Matters:

Jews for Jesus is a not-for-profit organization that is exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code. In accordance with accounting principles generally accepted in the United States of America, the Ministry accounts for uncertainty in income taxes by recognizing tax positions in the financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Ministry is exempt from annual exempt organization filing requirements. As of December 31, 2015, the Ministry has made no changes in the purpose, character or method of operations, and therefore there are no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

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Notes to Financial Statements

Note 3 - Investments and Fair Value:

The Ministry's assets and liabilities recorded at fair value have been categorized based upon a fair value hierarchy. See Note 2 for a discussion of the Ministry's accounting policies.

Description	Total	Level 1	Level 2	Level 3
Assets Measured at Fair Value on a Recurring Basis:				
U.S. Treasury Bills	\$ 5,199,064	\$ 5,199,064	\$ -	\$ -
Bonds	840,555	840,555	-	-
Mutual Funds	2,124,232	2,124,232	-	-
Exchange Traded Funds	879,608	879,608	-	-
Marketable equity securities	3,075,347	3,075,347	-	-
Gift Annuities: Equities	599,140	599,140	-	-
Gift Annuities: Mutual Funds	341,813	341,813	-	-
Gift annuity investments	416,799	315,144	101,655	-
	<u>\$ 13,476,558</u>	<u>\$ 13,374,903</u>	<u>\$ 101,655</u>	<u>\$ -</u>

Assets Measured at Fair Value on a Nonrecurring Basis:

Other investments	<u>\$ 263,500</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 263,500</u>
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Other investments consist of works of art that were donated in-kind to the Ministry and do not have a ready and determinable market. Their value is determined by management through independent appraisal periodically at management's discretion. There were no changes to the fair value measurements of Level 3 assets during the year ended December 31, 2015.

As of December 31, 2015, fixed income securities consist entirely of U.S. backed Treasury bills, marketable securities consist entirely of available-for-sale equity securities, and gift annuity investments consist of state municipal bonds. Costs related to fixed income, marketable securities, and gift annuity investments are as follows:

Cost	\$ 13,848,380
Unrealized losses	<u>(371,822)</u>
Fair value	<u><u>\$ 13,476,558</u></u>

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Notes to Financial Statements

Note 3 - Investments and Fair Value: (Continued)

Unrestricted net losses from securities, cash, and notes receivable for the years ending December 31, consist of the following:

	2015	2014
Dividends and interest from marketable securities	\$ 150,580	\$ 15,184
Less: Investment fees	(39,765)	(98,091)
Net realized and unrealized losses from marketable securities	(421,715)	(2,245,507)
Interest from banks and notes receivable	1,246	2,216
	<u>\$ (309,654)</u>	<u>\$ (2,326,198)</u>

As of December 31, 2015, equity securities include the following concentrations:

Industry:	
Business services	4%
Consumer discretionary	10%
Consumer staples	1%
Energy	3%
Financial services	10%
Health care	13%
Industrials	5%
Technology	13%
Mutual funds	41%
	<u>100%</u>

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Notes to Financial Statements

Note 4 - Notes Receivable:

Following is a summary of notes receivable and the related concentrations of credit risk at December 31:

	2015	2014
Note receivable from staff person due in monthly payments of \$383, including interest at 4.51 percent secured by staff person's home	\$ -	\$ 42,058
Unsecured student loans	37,935	38,885
Allowance for potentially uncollectible balances	(20,000)	(20,000)
	<u>\$ 17,935</u>	<u>\$ 60,943</u>

Note 5 - Gift Annuity Investments and Obligation:

The Ministry is the trustee and remainder beneficiary of gift annuity agreements under which assets are contributed to the Ministry, the Ministry incurs an obligation to pay stipulated amounts periodically to the contributor (annuitant), and amounts in excess of this obligation are conveyed to the Ministry for unrestricted purposes. The obligation is determined on an actuarial basis and is shown as gift annuity obligations in the accompanying statement of financial position. State laws require the Ministry to restrict and maintain a minimum reserve as collateral for these agreements. Additionally, California limits how the assets may be invested and prohibits comingling with other assets of the Ministry. Accordingly, assets received under these contracts are placed in two separate investment accounts, one for California based contracts and one for all other contracts. Likewise the reserve liability is separately calculated for California.

The reserve obligations are calculated as the present value of the future stream of payments to all annuitants under generally accepted accounting principles using the discount rates specified by the Internal Revenue Service for each gift. As of December 31, 2015, the reserve requirements for California and non-California agreements are \$173,724 and \$1,238,409, respectively. The total reserve obligation of \$1,412,133 is reported on the statement of financial position. The Ministry segregates restricted assets equal to 115% of the calculated annuity reserve for non-California agreements, plus a 10% surplus, based on instrument performance, actuarial adjustments, investment agent performance, and using the most stringent of state calculation methods, approximately \$1,385,000 in total.

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Notes to Financial Statements

Note 5 - Gift Annuity Investments and Obligation: (Continued)

Subsequent to December 31, 2015, in order to comply with various state requirements, the Ministry transferred \$3,500 into the temporarily restricted investments. This transfer was done in February 2016 (See Note 9). The contribution portion of each gift annuity agreement is recognized as temporarily restricted support in the year received. Net earnings (losses) from the investments are recorded as temporarily restricted returns on investments (See Note 3). The investment income portion of payments to annuitants, as well as adjustments resulting from changes in actuarial assumptions and termination agreements, are reported on the accompanying statement of activities. During the year ended December 31, 2015, the total increase in liability from new annuity contracts was \$78,203, and the total decrease in liability from payments to annuitants and terminations was \$160,341.

Gift annuity earnings and expenses from investments consist of the following for the years ended December 31:

	2015	2014
Dividends and interest	\$ 19,433	\$ 6,245
Investment fees	(4,849)	(12,361)
Net realized and unrealized losses	(59,650)	(218,303)
	<u>\$ (45,066)</u>	<u>\$ (224,419)</u>

Note 6 - Property and Equipment:

A summary of land, buildings and equipment follows at December 31:

	2015	2014
Land	\$ 2,313,242	\$ 2,614,410
Buildings	8,588,664	9,492,171
Building improvements	2,833,724	3,065,045
Leasehold improvements	22,068	22,068
Furniture and equipment	2,432,110	2,674,137
Vehicles	150,977	368,429
	<u>16,340,785</u>	<u>18,236,260</u>
Accumulated depreciation	9,507,283	10,557,037
	<u>\$ 6,833,502</u>	<u>\$ 7,679,223</u>

Total depreciation expense for 2015 and 2014 was \$602,972 and \$694,681, respectively.

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Notes to Financial Statements

Note 6 - Property and Equipment: (Continued)

In 2015, the Board of Directors approved the sale and disposal of the property at 84 Page Street, San Francisco, California. The property had a cost of \$1,497,526 and accumulated depreciation of \$1,026,535. Proceeds from the sale of this property, net of closing expenses, amounted to \$5,204,514. The gain from the sale of this property amounted to \$4,733,524 and is recorded in the statement of activities.

Note 7 - Margin Loan:

Until January 2015, the Ministry maintained a margin loan associated with and secured by one of its brokerage accounts. The margin loan obligation was subject to interest charges based on the 30 day London Interbank Offered Rate (LIBOR) plus a margin of 1.5%. Interest expense related to the margin loan was \$5,676 for the year ended December 31, 2015, all of which was charged to general and administrative expense.

Note 8 - Capital Lease Commitments:

The Ministry is the lessee of computer equipment under capital leases expiring in various years through 2020. The assets and liabilities under capital leases are recorded at the present value of the minimum lease payments. The assets are depreciated over three to five years (the length of the lease terms). Depreciation of assets under capital leases is included in depreciation expense for 2015. As of December 31, 2015, the cost and related accumulated depreciation of assets under capital leases are approximately \$313,000 and \$153,000, respectively. The cost is included with furniture and equipment as disclosed in Note 6.

Minimum future lease payments under capital leases as of December 31, 2015 for each of the next five years and in the aggregate are:

Year Ended December 31,	
2016	\$ 50,432
2017	45,048
2018	31,856
2019	25,258
2020	<u>18,944</u>
Total minimum lease payments	171,538
Less: Amount representing interest	(18,035)
Present value of minimum lease payments	<u>\$ 153,503</u>

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Notes to Financial Statements

Note 9 - Temporarily Restricted Net Assets:

Temporarily restricted net assets are restricted for specific purposes or until specific events occur. Net assets are released from restrictions when specific amounts are expended or time restrictions are met.

The following schedule summarizes net assets released during 2015 and net assets temporarily restricted at December 31, 2015:

	Net Assets Released	Net Assets Temporarily Restricted
Operation Behold Your God	\$ 72,397	\$ 460,874
Mobile evangelism		12,599
Media campaigns	-	26,608
New York outreach		11,451
Staff benefits	8,677	-
Total Purpose Restrictions	<u>81,074</u>	<u>511,532</u>
Gift annuity agreements		<u>126,937</u>
Total	<u>\$ 81,074</u>	<u>\$ 638,469</u>

The release of gift annuity investments represents transfers of assets in excess of actuarial reserves. As of December 31, 2015 and 2014, the gift annuity assets were insufficient to comply with various state regulations. In order to cure these deficiencies, and satisfy legal requirements, during 2015, \$245,000 was transferred from marketable securities to gift annuities investment accounts temporarily restricted for these gift annuity agreements (See Note 5). This transfer is reflected on the statement of activities as a reclassification of net assets. Subsequent to the years ended December 31, 2015, the Ministry made a similar transfer for \$3,500.

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Notes to Financial Statements

Note 10 - Deferred Compensation Obligations and Retirement Plans:

The Ministry has a defined contribution church retirement plan (the Jews for Jesus Plan) that covers employees with a minimum of one year full-time employment. Full-time employment is defined as 1,000 hours of work during a calendar year. The plan provides for Ministry contributions of 3% of eligible wages (the safe harbor amount). The plan permits the Ministry to make additional contributions to the plan (discretionary amounts). Contributions are based on a participating employee's eligible compensation. Vesting occurs gradually with 100 percent vesting after six years employment. The Ministry contributed \$873,587 and \$846,619 to this plan for 2015 and 2014, respectively. Effective March 1, 2015, participants were eligible to make salary deferral contributions to the plan (employee contributions) pursuant to an IRS Section 401(k) plan which replaced the previous IRS Section 403(b) plan.

Subsequent to December 31, 2015, the Ministry's Board of Directors voted to approve \$1,000,000 of the proceeds from the sale of the property at 84 Page Street (See Note 6), to be used for supplemental funding of the retirement plans. Approximately, \$900,000 will be contributed to the IRS Section 401(k) plan and approximately \$100,000 will be contributed to the retirement plan for employees serving in foreign entities with which the Ministry is associated.

The Ministry has established deferred compensation plans to provide benefits for senior staff upon retirement, and general staff located in New York, upon meeting certain criteria. With respect to these plans, as of December 31, 2015 and 2014, assets of \$237,298 and \$191,805, respectively, are included in marketable securities and in deferred compensation and retirement plans liability in the statement of financial position. These assets are subject to the claims of the Ministry's creditors in the event of insolvency.

The Ministry has established a retirement plan for employees serving in foreign entities with which the Ministry is associated. The employees are not employed by the Ministry, and the Ministry is not obligated to pay these benefits. With respect to this plan, as of December 31, 2015 and 2014, assets of \$519,641 and \$475,487, respectively, are included in marketable securities and in deferred compensation and retirement plans liability in the statement of financial position.

Note 11 - Employee Health Insurance:

The Ministry is responsible for health care costs for the first \$100,000 per covered individual per year. Monthly contributions are paid into the plan to pay for the plan's costs, which include health care costs, the plan's administration costs, and the reinsurance premiums. Reinsurance coverage is purchased for costs above \$100,000 per individual per year, without limit. The plan had plan assets in excess of obligations of approximately \$279,000 as of December 31, 2015. The plan had obligations in excess of plan assets of approximately \$430,000 as of December 31, 2014.

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Note 12 - Related Party Transactions:

The Ministry made contributions to foreign nonprofit corporations or operations for the expansion of those ministries as follows:

	2015	2014
Jews for Jesus - Australia	\$ -	\$ 19,800
Jews for Jesus - Brazil	\$ 393,000	\$ 176,000
Jews for Jesus - Canada	\$ 105,200	\$ 120,800
Jews for Jesus - United Kingdom	\$ 1,300	\$ 16,400
Jews for Jesus - France	\$ 144,600	\$ 130,600
Jews for Jesus - Germany	\$ 5,000	\$ 25,900
Jews for Jesus - Hungary	\$ 36,100	\$ 33,600
Jews for Jesus - Israel	\$ 3,077,000	\$ 2,220,500
Jews for Jesus - Russia, Ukraine	\$ 572,100	\$ 630,200
Jews for Jesus - South Africa	\$ 2,100	-
Jews for Jesus - Switzerland	\$ 25,500	\$ 35,800

Pursuant to the closure of the Brazil branch in 2015, the Ministry incurred non-recurring costs of approximately \$200,000.

The Ministry rented office space from its chief executive officer in 2015 and 2014 for \$12,000 per year.

Note 13 - Supplemental Cash Flow Information:

The Ministry had the following non-cash investing and financing transactions during the years ended December 31, 2015 and 2014:

	2015	2014
Received unrestricted investments in-kind	\$ 516,267	\$ 52,216
Received equipment in-kind	\$ -	\$ 4,000
Financed equipment purchase with capital lease	\$ 164,271	-
Uncollectible note receivable written off	\$ 40,876	-

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Note 14 - Subsequent Events:

The Ministry evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Management has determined that there were no events that occurred that require additional disclosure. Subsequent events have been evaluated through May 26, 2016, which is the date the financial statements were available to be issued.

Note 15 - Endowment:

The Ministry's endowment consists entirely of board-designated funds. In accordance with generally accepted accounting principles, net assets associated with these endowment funds are classified and reported as unrestricted net assets. As a matter of policy, the Board designates donations from bequests to this endowment fund. Accordingly, the endowment fund, as of December 31, 2015, includes all promises to give from estates. From time to time, the Board designates assets of the Ministry for particular board designated activities such as emergency reserve funds and loan funds.

The Ministry's investment objectives are to preserve and protect the Ministry's assets as well as maintain the liquidity to meet the obligations arising from unanticipated circumstances by earning an appropriate return on the investment assets.

Investments are diversified between various funding vehicles and approved by the Investment Subcommittee of the Audit Finance Investment Committee.

It is the responsibility of the Investment Subcommittee to see that funds maximize a return within the parameters of reasonable, prudent and safe investment practices. The Ministry seeks to ensure that all ministry investment portfolios are managed in compliance with governing laws and the prudent investor standard.

As a general policy, the investments are selected to ensure that they do not include companies whose lines of business openly conflict with Christian values. It is the Ministry's intent to avoid investments in companies that promote alcohol for consumption, tobacco, abortion on demand or pornography.

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Notes to Financial Statements

Note 15 - Endowment: (Continued)

Changes in board-designated endowment net assets were as follows for the years ended December 31:

	2015	2014
Endowment net assets, beginning of year	\$ 8,099,021	\$ 10,198,138
Investment return:		
Investment income	104,338	12,386
Net realized and unrealized depreciation	(325,848)	(1,815,487)
Investment fees	(28,459)	(78,218)
Net investment return	<u>(249,969)</u>	<u>(1,881,319)</u>
Repayment of margin loan	(1,029,313)	-
Earnings allocated to operations	(802,590)	(1,021,559)
Gift annuity assets transferred in	(245,000)	1,768
Gift annuity assets to be returned	-	83,216
Transfers to board-designated endowment funds	<u>1,021,040</u>	<u>718,777</u>
Endowment net assets, end of year	<u>\$ 6,793,189</u>	<u>\$ 8,099,021</u>